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Main Line Philly Living

CHRISTINE LANGDON REALTOR/PARTNER

JOAN MATUSIAK REALTOR/PARTNER

Highlight of the Year: There has not been one deal in particular that has contributed to our success, but rather, it's more of a combination of all the clients that have trusted us with their purchase or sale. Whether it's a first time homebuyer in the city or a professional athlete in the suburbs, we treat every sale like it is our only one. That has been our goal since we teamed up, and will continue to be the reason we do what we do every day.

Great Expectations: Our guiding principle is that luxury is about service, not price. We are consistently driven by the desire to give our clients an unparalleled experience in buying or selling their home, while simultaneously acknowledging that real estate is one of the most valuable investments in their portfolio and home is the one place we all cherish the most.

Career Reflections: We both have specialized areas that compliment each other very well. We are both result-oriented but agile and open minded. We also recognize that there is always more to learn and there are lots of great leaders who want to help us succeed. For example, working in tandem with one of the Main Line's most innovative builders (Chris Darhun) has given us a vast knowledge of new construction and he, like many of our mentors, has generously given his time and knowledge to help cultivate a team that he is proud to have represent him and his homes.

Favorite Local Business: Cafe La Maude. Gabby and Natalie are amazing and the atmosphere is energetic and exciting yet still feels intimate—just like Philadelphia.